

MFE Quarterly Newsletter

April 2025 vol. 1

Stronger Than Ever: New Tools, Smarter Pricing, and a Bold Online Presence

Welcome to the latest edition of our Metal Fabrication Quarterly Newsletter!

As we forge ahead into a new season, we're excited to share the latest developments, innovations, and insights shaping our industry.

Whether you're on the shop floor, in the design office, or managing projects, this issue is



packed with valuable updates, product highlights, and expert perspectives to keep you informed and inspired. Thank you for being part of our growing community, we're glad you're here.

HIGHLIGHTS:

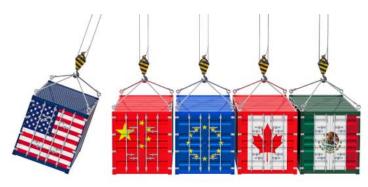
- Hooray for Tariffs!
- Our new price match program
- The Launch of our Website
- Core Value Awards!



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Secure Supply Chains in a Tariff-Tangled World

• Every time "tariff" hits the headlines, it's like someone yelled "fire" in a factory full of spreadsheets—cue the panic. But before diving headfirst into the fear pool, it's worth remembering: if you're sourcing materials domestically, those scary import taxes don't technically apply to you. The real issue? The domino effect, prices rise across the board, whether due to actual cost hikes or a little opportunistic margin-padding.



• Enter one savvy, seasoned
American fabrication company that's
saying "enough with the drama" by
offering a Secure Supply Chain that
slices through the noise. No tariffs,
no tricks, just quality materials,
homegrown reliability, and honest
pricing. Because while headlines

love hysteria, this team is more about logic, loyalty, and lending manufacturers a steady hand instead of a shaky excuse.

Read full article here.

Price Match Program

This is what partnership looks like:

Share your part drawings and quantity needs with us

Collaborate with our experts to refine and optimize your specifications

Receive efficient, customized service tailored

to your operation's needs

Take advantage of our limited time offer to match or beat your current supplier's price



We understand the challenges companies face when dealing with inefficient and unreliable supply chains, delays, miscommunications, and costly downtime can seriously disrupt operations. At Metal Fab Engineering, we're here to simplify that process. Our end-to-end metal fabrication and supply chain solutions are designed to deliver high-quality materials on time, every time, so you can focus on what matters most. And for a limited time, we're offering to match or beat your current supplier's price, giving you even more value with zero compromise.

Enjoy guaranteed on-time delivery or get 10% off your order!

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The New: mfefix.com

We're excited to announce the launch of our brand-new website! Through collaboration with Paperless Parts, we've integrated the Smart RFQ tool to simplify your quoting process. Explore the site to learn more about who we are, and don't miss the chance to see our incredible production team in action. While you're there, check out the latest posts on our blog, where we spotlight the innovative work of our in-house engineering department and share behind-the-scenes insights into our fabrication process.



More Than 50 Years of Experience

A single source provider of production, value-add engineering, design, consulting, and sourcing.



Superior Problem Solving Skills

We are committed to providing solutions and products to meet or exceed our customers' expectations.



Trust Us With Your Specialty Projects

We find innovative solutions that go way beyond metal fabrication! We are ready to help you enjoy greater success.



Family Run and Domestic Made

As a family-owned enterprise, our actions are driven by our fundamental principles and values.

Have I mentioned the AMAZING team at MetalFab Engineering?

Every quarter, there is an award for the individual who displays all of our Core Values:

Keen Ally

Honorably Driven

Do the Right Thing the Right Way

Always Learning

Pursuing Better

CONGRATULATIONS to Jim Stephens and Chilton (Chili) Sullivan



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